

圓剛科技(2417) 公司簡介

AVerMedia (2417) Company Profile

2021年9月3日 探索台股主題論壇 線上會議

免責聲明 Safe Harbor Statement

- 本簡報包含對於未來展望的表述，該項表述是基於對現況的預期，未來受限於已知、未知風險或不確定因素的影響，因此實際結果可能與表述內容有所差異。這些未來展望的表述，反應本公司目前對於未來的看法，本公司並不負責隨時提醒或更新。
- **This presentation contains forward-looking statements subject to significant risks and uncertainties. Actual results may differ significantly from those contained in the forward-looking statements. The forward-looking statements should not be interpreted as legally binding commitments, but rather as flexible information subject to change occasionally.**

ALVerMedia

Create & Connect

Feb. 24, 2021

A Total Audio & Video Solution Provider

AVerMedia

台灣影音直播領導品牌

Founded	January 1990	January 1990
Office & Factory Location	新北市 中和區	New Taipei City, Taiwan
Capital	NT\$ 19.29 億元	NT\$ 1.93 Billion
Chairman	郭重松	Michael Kuo
Employee	900 人 280 (圓剛) / 620 (圓展)	900 Employees 280 (AVerMedia) / 620 (AVer)
	45% 研發人員(圓剛)	45% R&D Employees (AVerMedia)

2021 H1 Consolidated Income Statement CPA Reviewed

AVerMedia

Unit: NT\$ K	2021 H1		2020 H1	
	Amount	%	Amount	%
Sales Revenue	2,563,802	100 %	1,772,649	100 %
Cost of Sales	1,260,525	49 %	840,564	47 %
Gross Profit	1,303,277	51 %	932,085	53 %
Selling Expenses	508,174	20 %	441,544	25 %
G&A Expenses	94,787	4 %	75,148	4 %
R&D Expenses	304,954	12 %	216,640	12 %
Total Operating Expenses	907,915	35 %	733,332	41 %
Operating Income	395,362	15 %	198,753	11 %
Non Operating Income	(19,599)	(1)%	13,639	1 %
Net Income before Tax	375,763	15 %	212,392	12 %
Income Tax Expenses (Gain)	52,661	2 %	13,591	1 %
Net Income	323,102	13 %	198,801	11 %
Non Controlling Interest	199,543	8 %	37,635	2 %
Group Net Income	123,559	5 %	161,166	9 %
EPS (NT\$)	0.68		0.84	

What AVerMedia Offers

AVerMedia

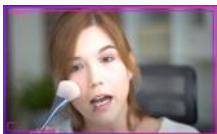
We are committed to enriching entertainment experiences and promoting effective communication among people.

增進人類的溝通性與娛樂性

Create/創作

Connect/連結

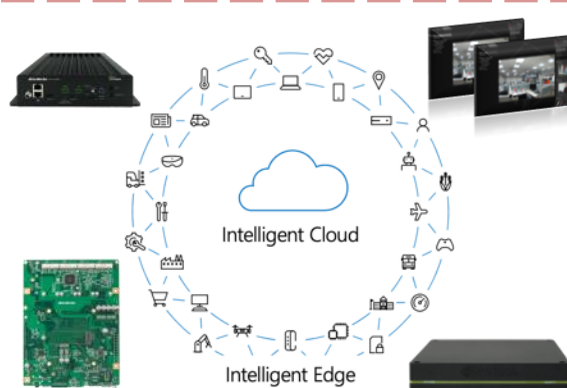
Product Category / 產品分類



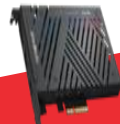
Creator Peripheral
影音創作週邊產品



Video Collaboration
遠端協作產品



AI Edge Computing
AI 邊緣運算解決方案



Manufacturing/製造

DIP Line



SMT Line



Testing/測試

Burn-in Room



3D Measuring Machine



X-Ray



土城，新北市

New Taipei City, Taiwan

Award Winners/ 獲獎

AVerMedia

2020 - 2021



Windows Central



red**dot** award 2020
winner



TAIWAN
EXCELLENCE
2020

**GAME
ZOOM**

PREIS/LEISTUNG

AVerMedia PW315

04|2021



2021年獲五項 iF Design Award

AVerMedia

AVerMedia

賀



User Interface (UI)



AVerMedia RECentral

Product



Live Streamer CAM 513

Product



Live Streamer NEXUS

Product



Live Streamer MIC AM330

Product



LIVE STREAMER MOUNT

YES We Can !

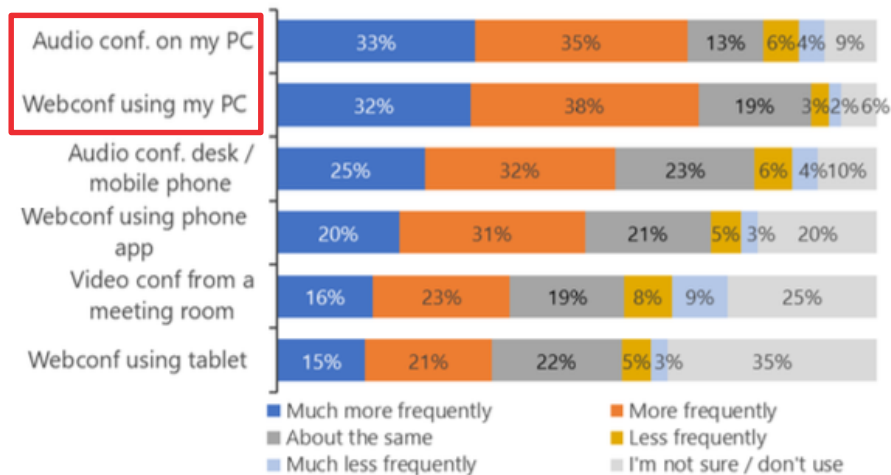


Industry Outlook/產業趨勢

Industry Outlook/產業趨勢 (Video Collaboration/遠端協作) AVerMedia

More than half of the populations are collaborating from their own pc at home
較疫情前有超過一半以上的人，更頻繁的在家
中透過自己的個人電腦進行個人會議

Changes in Utilization of Personal Meeting Solutions Before and During the COVID-19

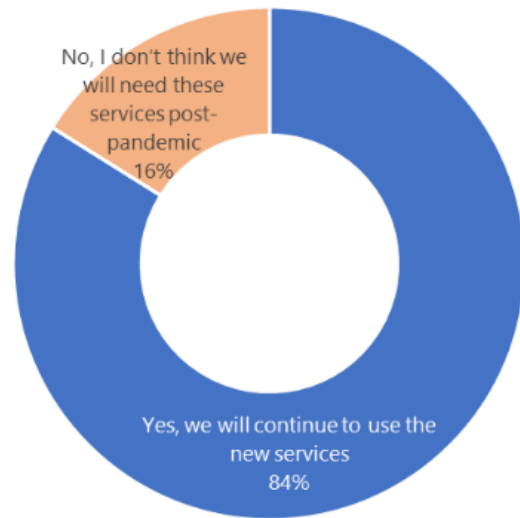


Notes: n=353

Source: Wainhouse, Q4 2020

The dependence on personal video collaboration will be the new normal.
對個人遠端會議服務的依賴將成為新常態

Sentiment on Personal Meeting Services Added During COVID-19



Notes: n=242

Source: Wainhouse, Q4 2020

Total solution for content creators

Capture Cards

- 4K
- 1080p60
- USB/PCIE
- Standalone

Microphones

- USB Condenser
- XLR Dynamic

Accessories

- Mic Arm
- Shock Mount/Pop Filter

Webcams

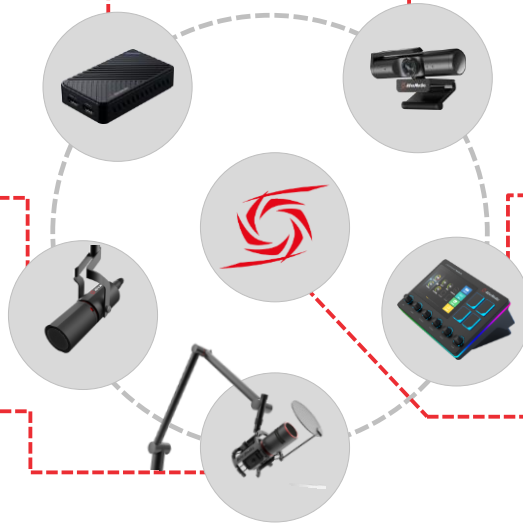
- 4K
- 1080p60

Control Center

- Audio Mixer
- Creator's Control Center

Software

- Assist Central
- RECentral/CamEngine/VoiceEngine
- Live Streamer APP
- Compatible with third-party software (OBS)



Industry Outlook/產業趨勢 (AIoT)

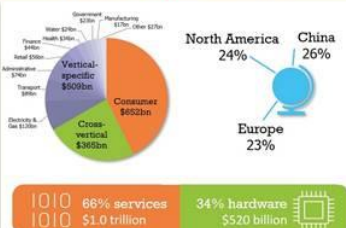
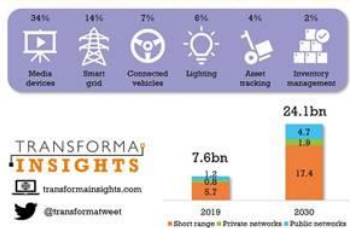
The Internet of Things (IoT) Market 2019-2030

24.1 billion

IoT connected devices in 2030 (7.6bn 2019)

\$1.5 trillion

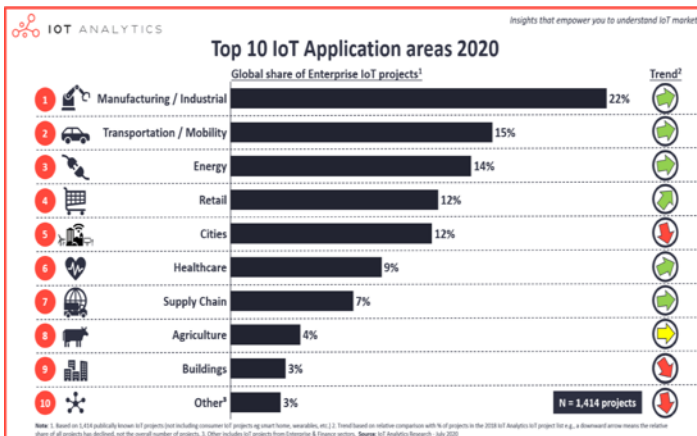
IoT revenue in 2030 (\$465bn 2019)



Exponential Growth

根據IDC預測，2020年全球將有超過500億個終端與設備聯網，其中40%的數據需要在網路邊緣分析、處理與儲存。Market Research Future更預估2024年Edge Computing市場規模將超過200億美元。

According to IDC forecasts, there were more than 50 billion terminals and devices connected to the world in 2020. 40% of the data needs to be analyzed, processed, and stored at the edge of the network. Market Research Future also predicts that the Edge Computing market will exceed 20 billion U.S. dollars in 2024.



ESG: 聯合國永續發展目標 / Sustainable Development Goals **AVerMedia**



Thank You

Create & Connect

For Questions and Queries, please contact

Frank Wang

Frank.Wang@avermedia.com

+886-2-2226-3630 Ext. 6821